



Sean Park, Program Director

Value-Added Sustainability Development Center Illinois Institute for Rural Affairs









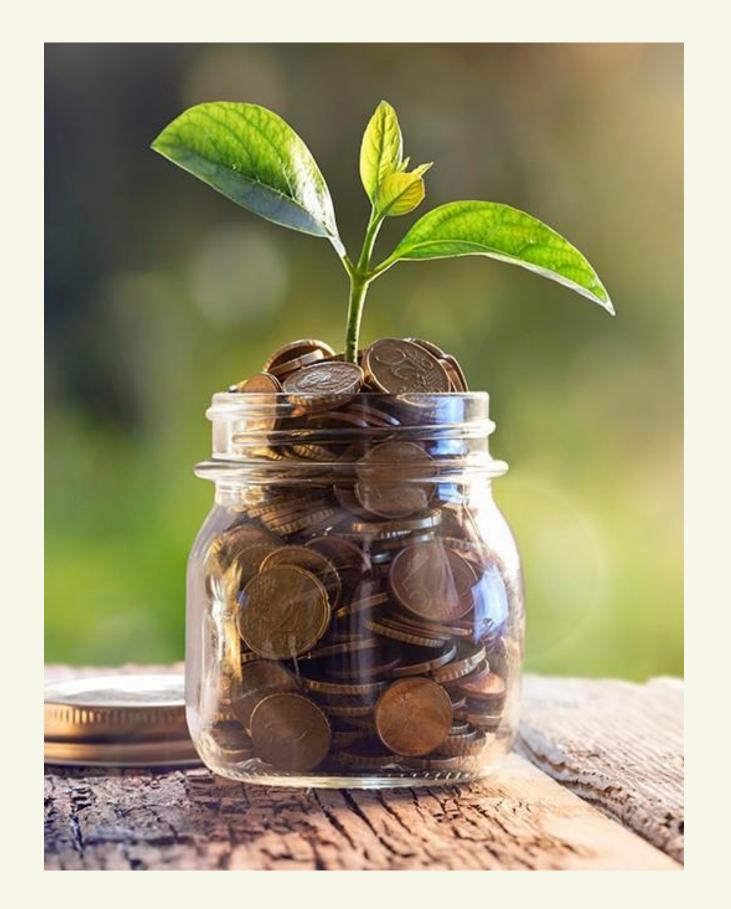
Illinois Grocery Initiative (IGI) Background

The Illinois Grocery Initiative Equipment Upgrades Program is one of two grant programs authorized by Public Act 103-0561.

- Improve energy efficiency and economic viability of grocery stores serving food-insecure communities.
- Prevent formation of additional food deserts.

FUNDING AND AWARDS

- Total Funding Available-\$3.5 million
- Awards will be offered in rounds
- DCEO expects to make 20-30 awards altogether, with individual awards ranging from \$25,000 to \$250,000
- Match Requirement: 1:3
 (Applicant pays 25% of project cost)



ALLOWABLE EXPENDITURES

The following expenditures will be eligible for reimbursement, insofar the equipment will result in energy efficiency improvements;

- ✓ Heating, ventilation and air conditioning (HVAC) equipment
- ✓ Refrigeration units and freezers
- ✓ Lighting systems
- ✓ Other systems providing significant energy savings

ELIGIBILITY

- Grants will be limited to projects making energy-efficient investments in existing bricks and mortar operations in Illinois.
- Grant opportunity will be limited to the following;

- ✓ Independently owned grocers
- ✓ Cooperatives
- ✓ Not-for-profit grocery stores

Must have fewer than 500 employees and no more than four (4) grocery stores

The Grocery locations must be consistent with the following;

- ✓ Less than 30% of revenue from alcohol and tobacco sales
- ✓ Store is or will be classified as a supermarket or other grocery retailer

- ✓ Store must accept or will accept
 Supplemental Nutrition Assistance
 Program (SNAP) benefits & WIC
- ✓ Must offer fresh foods such as meats, fruits, and vegetables, that have not been processed in any manner



SELECTION CRITERIA

Applications are evaluated on a Merit Review Process that scores applicants on several criteria including the following;

- ✓ Regional poverty rate
- ✓ Food desert (distance from nearest grocery store)
- ✓ Letters of Support from community
- ✓ Management and operations experience
- ✓ Energy-efficiency of proposed upgrades
- ✓ Ability to enhance or preserve access to fresh fruits, vegetables, and meats

First round of awards will go to applicants with a score of 75 points or higher.

This is a reimbursement program. The applicant will be reimbursed 75% of project cost if all grant criteria are met.

FINACIALS

- ✓ Applicant 25%
- ✓Grant 75%

Reimbursement funding applicant needs 100% up front

Business Plan

Cash Flow





Commercial Lending

Bank Institution

CDFI

Regional Revolving Loan

ALTERNATIVE FUNDING

60/90 Day Credit

If vendor offers terms and applicant has 25%

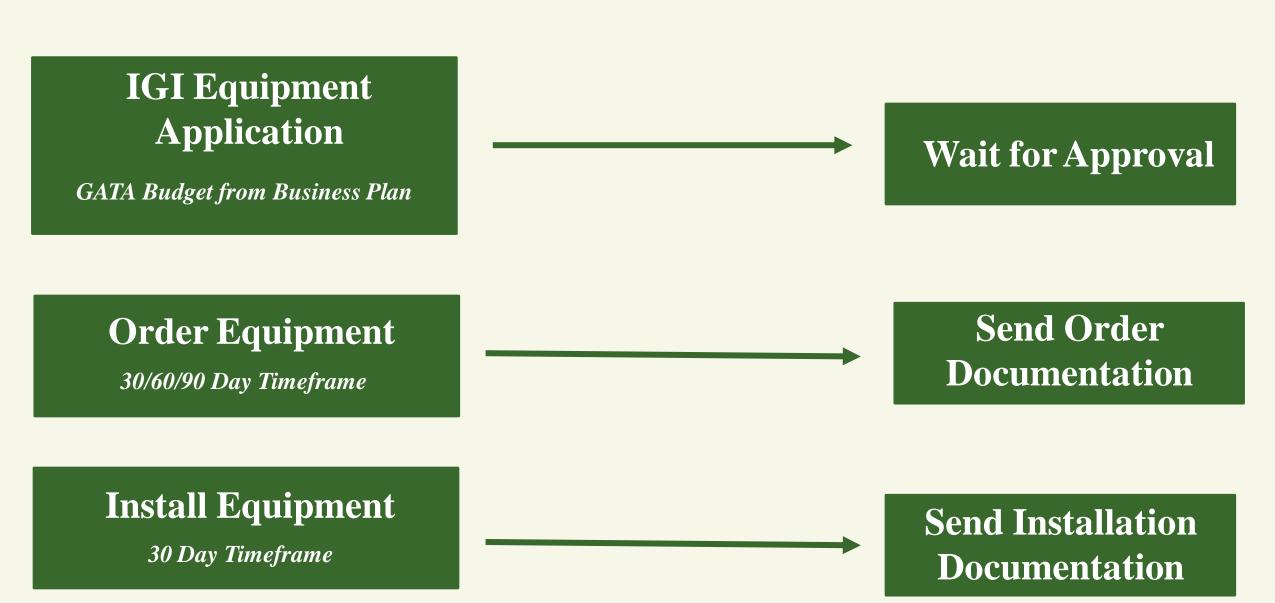
APPLICATION SUBMITTING

- The deadline for the first round is March 25th at 5:00.
- Applicants must be properly registered in GATA portal and SAM.gov prior to application deadline.
- Have a valid FEIN number
- Have a valid UIE number
- Not on the Federal Excluded Parties List
- Currently in Good Standing with IL Secretary of State
- Not on the Illinois Stop Payment list
- Not on the IL Dept. of Healthcare and Family Services Provider Sanctions list
- Applicants may submit one application per round for this opportunity.
- Application documents must be submitted to the Department electronically (Link be found in the Notice of Funding Opportunity)
- Documents stored in Google Docs or other cloud-based servers are not allowed.

REQUIRED APPLICATION DOCUMENTS

- Uniform Application
- Conflict of Interest Disclosure
- Mandatory Disclosures
- Budget Template
- Program Application
- Letters of Support

AFTER SUBMITTING APPLICATION



Receive Reimbursement

Pay Loan Balance

Final Report